

ReallInsider™ Executive Summary

April 2014 GTA New Home Market Results

Official Source of New Home Information for:



INFORMED ADVANTAGE





April 2014 GTA New Home Market Results

Official Source of New Home Information for:



April Sales

Year-to-Date Sales

Remaining Inventory

REALNET® Price Index



Low Rise



High Rise

TOTAL

1,805

Up +83%
from
Prior Year

5,767

7,684

\$667,667

Up +6% from
Prior Year

1,438

Down -19%
from
Prior Year

6,411

21,190

\$437,366

Up +1% from
Prior Year

3,243

12,178

28,874



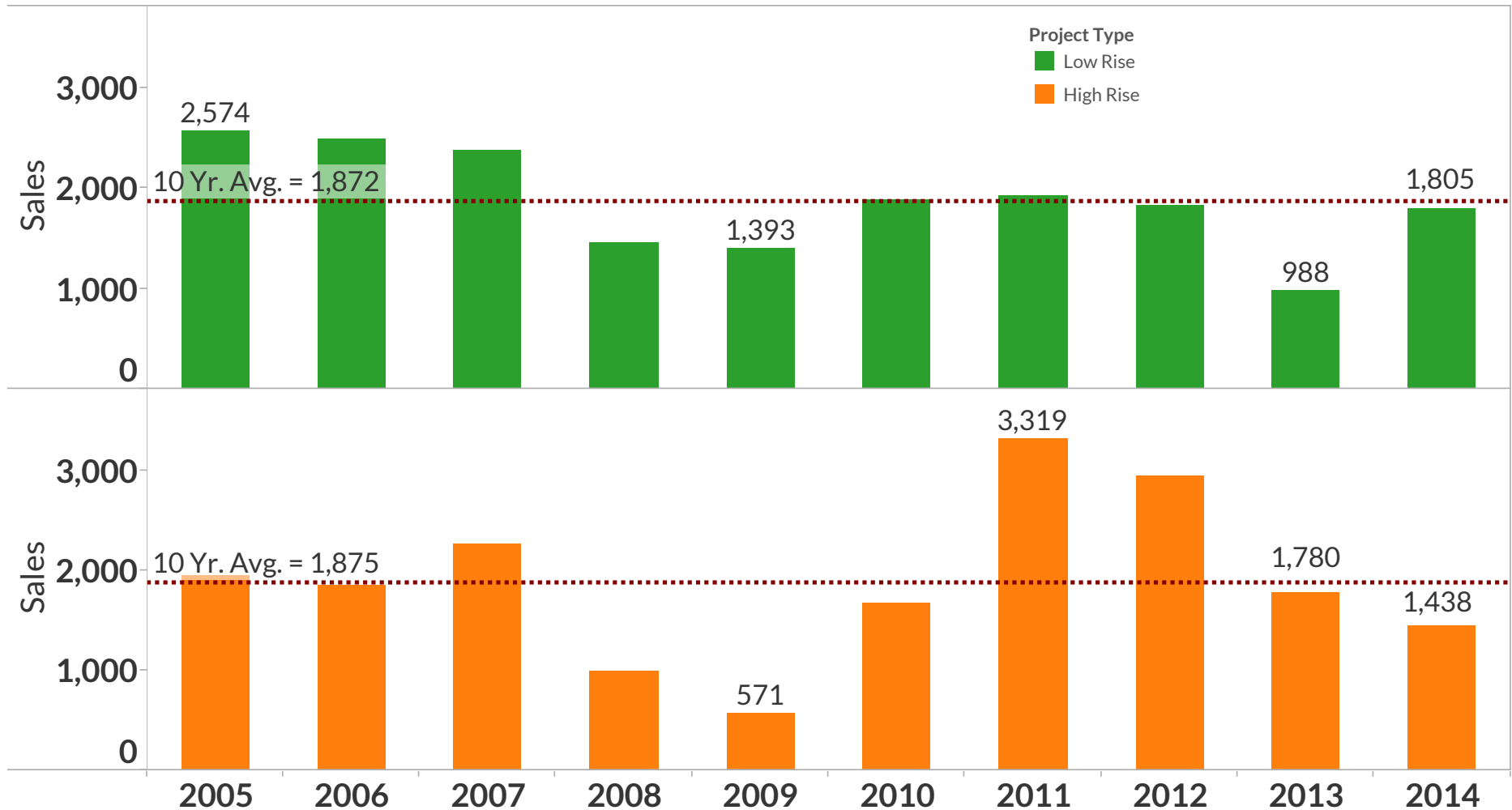


Current Month Sales

There were 3,243 total new home sales in April 2014, with 1,805 Low Rise sales, increasing +83% from last April (-4% from 10yr) and 1,438 High Rise sales, down -19% from April 2013 (-23% from 10yr avg).

April New Home Sales by Year & Project Type

Greater Toronto Area - April (2005 to 2014)



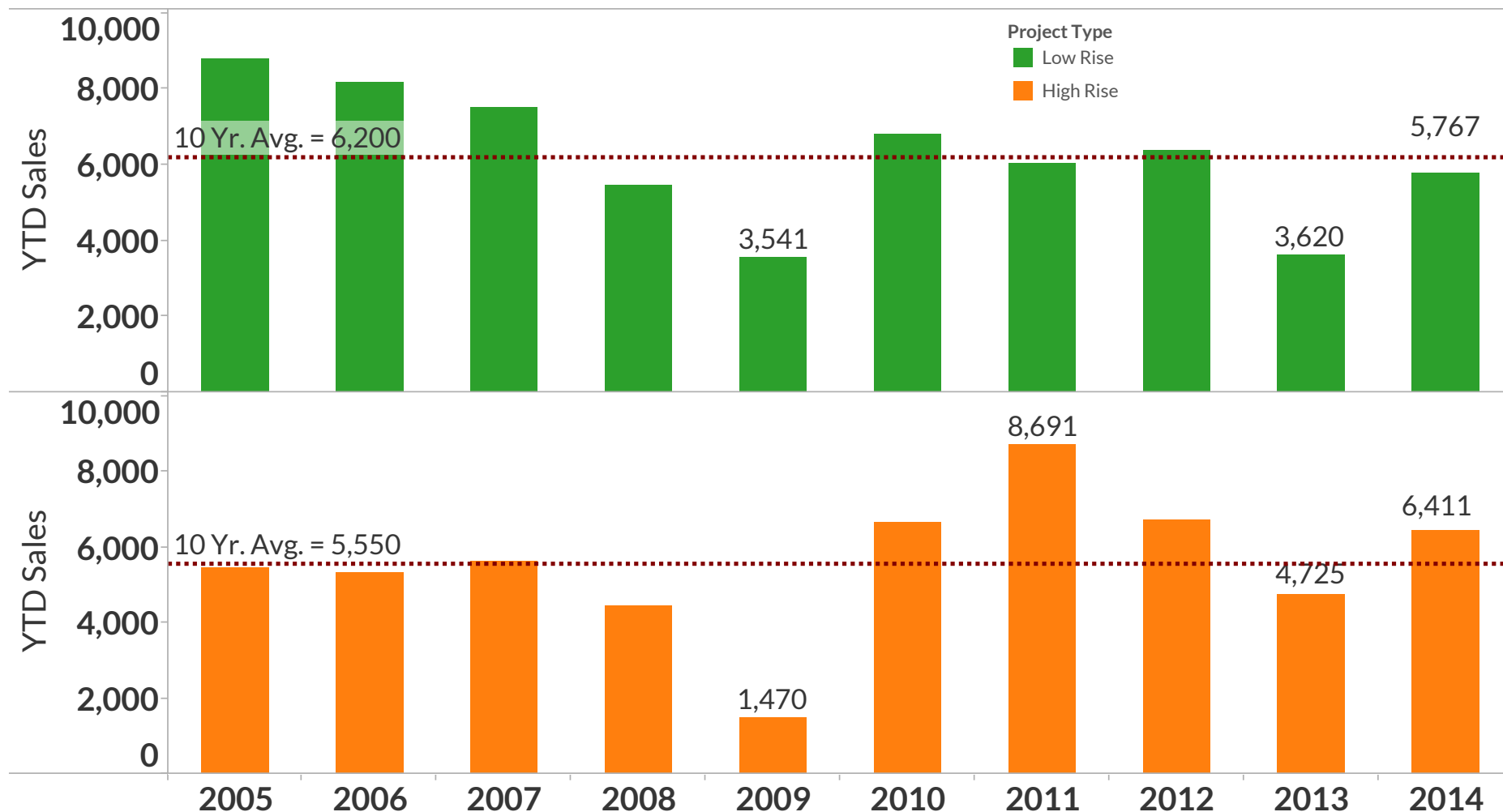


Year to Date Sales

2014 year to date total sales are at 12,178 for the first 4 months with Low Rise sales of 5,767 increasing +59% (-7% from 10yr avg) and High Rise sales of 6,411 up +36% (+16% from 10yr avg) from the same period last year.

Year to Date (Jan. to Apr.) New Home Sales

Greater Toronto Area - Jan. to Apr. 2005 to 2014



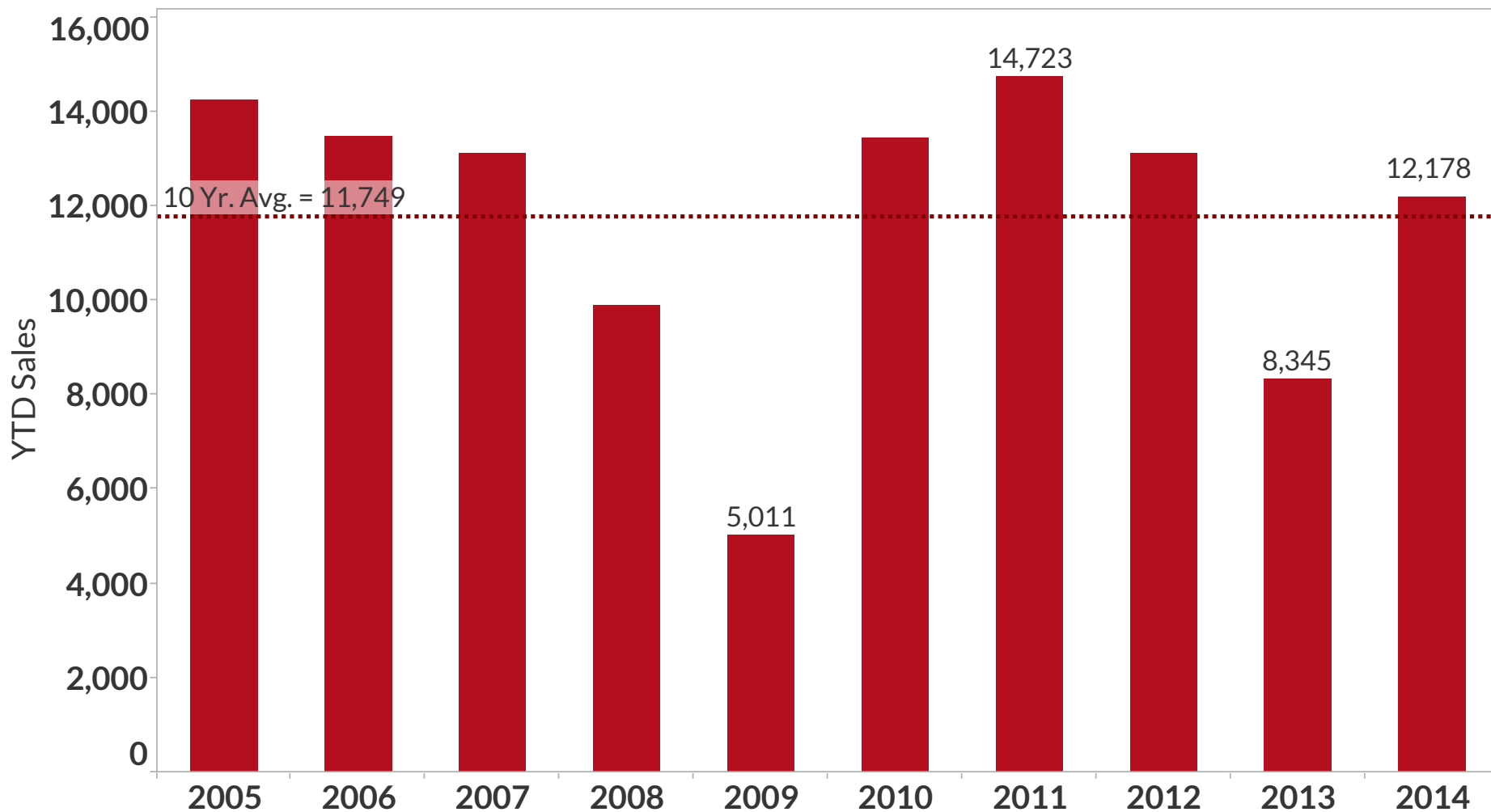


Year to Date Total Sales

2014 total sales for the first 4 months of the year were 12,178. That's an increase of +46% from 2013 and up +4% from the 10yr average.

Year to Date (Jan. to Apr.) Total New Home Sales

Greater Toronto Area - Jan. to Apr. 2005 to 2014



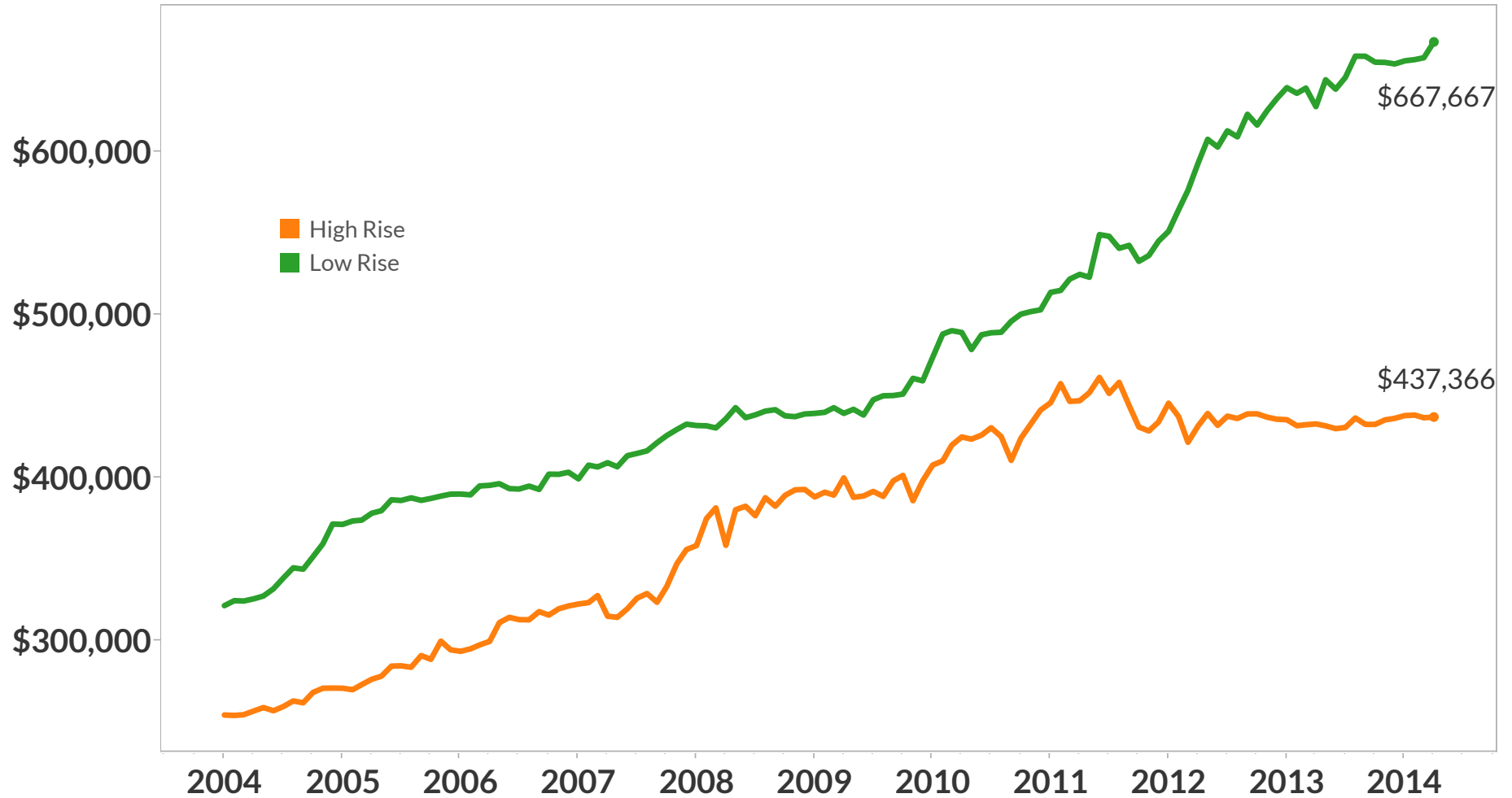


RealNet New Home Price Index

The RealNet price index was \$667,667 for Low Rise new homes and \$437,366 for High Rise new homes at April 30, 2014. The index measures the average asking price of available new homes excluding the extremes.

Monthly RealNet New Home Price Index

Greater Toronto Area - January 2004 to April 2014



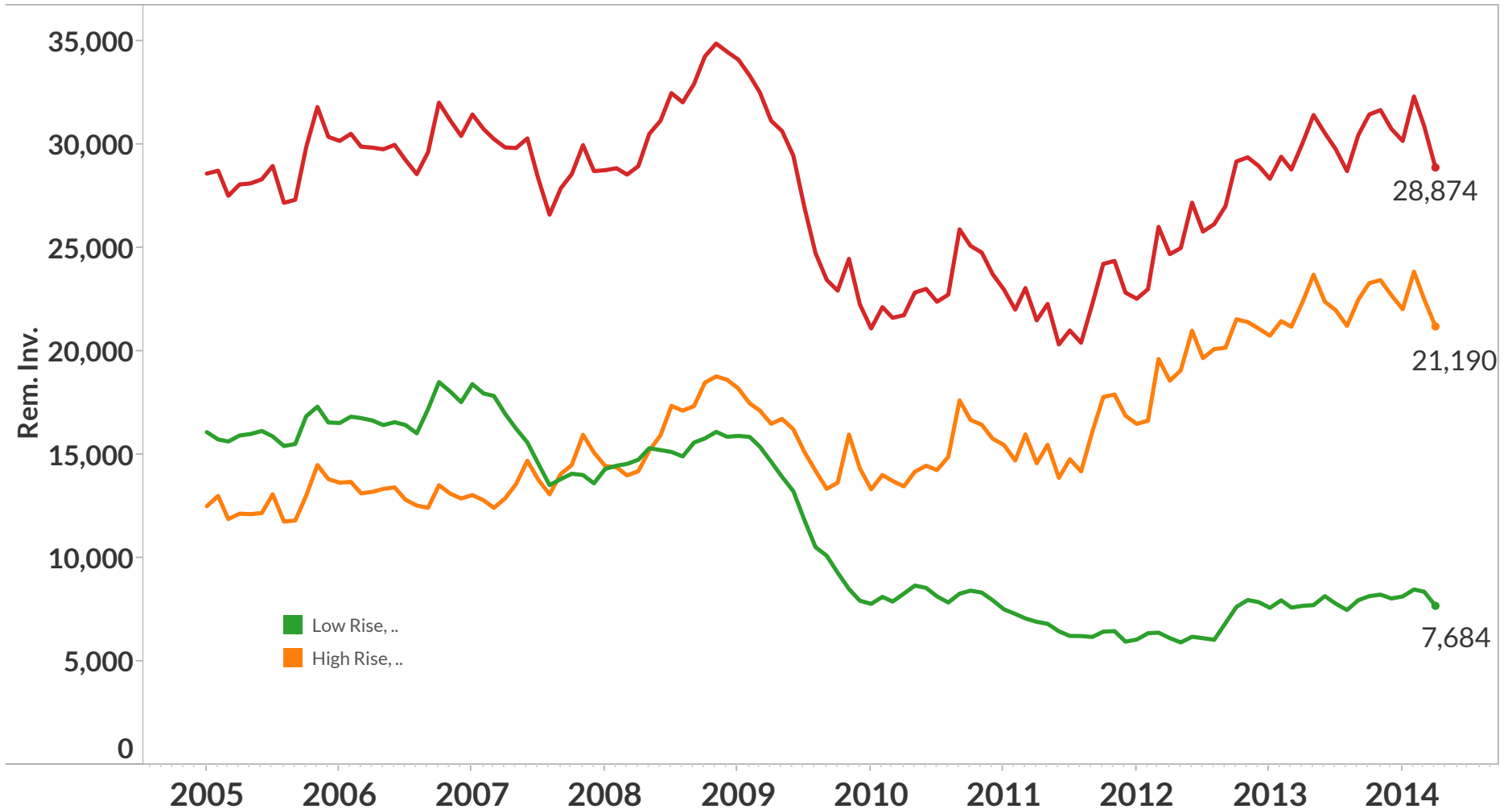


Remaining Inventory

Current total new home remaining inventory is 28,874 units comprised of 21,190 high rise units and 7,684 low rise lots. Remaining inventory represents all the available new home choices available to purchasers.

Monthly Remaining Inventory by Project Type

Greater Toronto Area - 2005 to April 2014





More Detailed Information Available

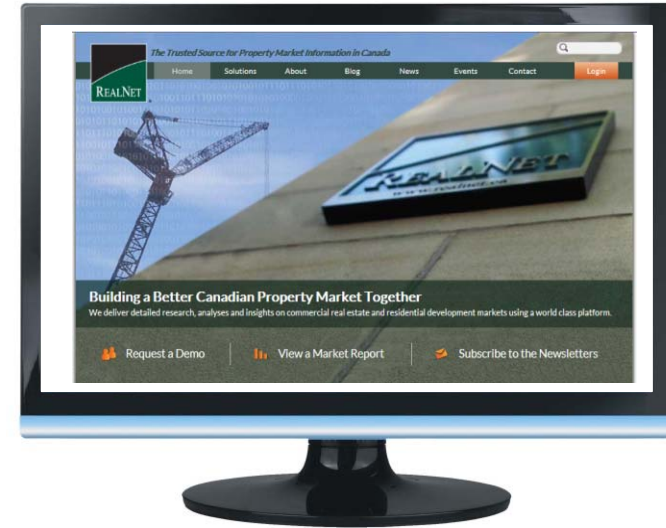
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